



**42 WAYS
TO EARN AN
EXTRA \$10K**

**CAR
NEXT
DOOR**



Photo: Andre Hunter

LOOKING FOR A SIDE HUSTLE TO SUPPLEMENT YOUR NINE TO FIVE?

There are heaps of ways for you to set up a second income stream to boost your bank balance. Whether you're squirreling away savings or just want to have a bit of extra cash to splash then there's bound to be something that works for you.

BEFORE YOU START

If you're thinking about starting a part-time side hustle on top of your main income, it's important to consider how you're going to fit it in to your life and day job.

How much time will you have available? How many extra hours are you willing to put in? Are you happy to work nights and weekends, or would you rather put in the hard yards up front to establish an ongoing passive income stream?

There are any number of side hustles you could pursue, but your answers to these questions will determine which is right for you and your life. And whichever you choose, remember the four golden rules of side hustle life.



Can I really earn an extra \$10,000 a year?

Yes, how much you can earn depends on how committed you are to your goal. We've listed a whole range of options that could earn from a few hundred dollars to well beyond \$10,000 a year. It wouldn't be too hard to put a couple of these ideas into action and earn even more.

Rule #1: Have fun!

Work is important, but so are your family, friends and a healthy work-life balance. The challenges you'll face starting a side gig will still be there tomorrow and the day after, so make sure to give yourself time to enjoy life and the people you care about.



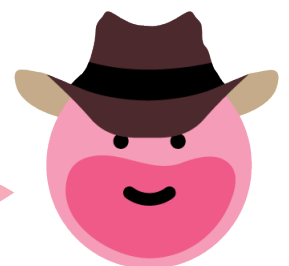
Rule #2: Take action

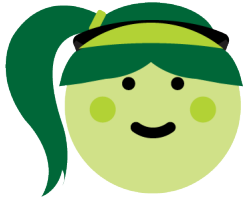
“All good thoughts and ideas mean nothing without action” Mahatma Gandhi. If the first thing you do after reading this guide is scroll through Facebook or watch TV, then there's not a good chance of reaching your goals. Make the first thing you do after reading this choosing an idea that you can do right now, and take the first step to getting underway with it. You will thank yourself later for doing something now. Don't put it off any longer.



Rule #3: Don't compete with your first job

If you think you've spotted a business opportunity from knowledge you've gained in your full time job, consider whether you'll be competing with your employer by pursuing it. Many employment contracts have non-compete clauses or prohibit you using insider information outside of the company. If you're not sure, check your contract or ask your Human Resources Manager.





Rule #4: Don't let your day job slip

Your full-time position is your most important and is likely going to be generating the majority of your income. Don't deprioritise your job by focusing on your exciting new side hustle. When you're at work, focus on your job and avoid letting your second job duties creep in to your nine to five.

Rule #5: Give yourself credit

Adding to your full time workload is going to be tough. Don't beat yourself up if you find it hard or struggle at times! Give yourself a pat on the back for challenging yourself.



**CAR
NEXT
DOOR**

RENT OUT YOUR CAR

You probably notice the costs of driving your car each time you fill the fuel tank, change the tyres, or get a bill from your friendly mechanic. But do you know how much it's costing you just to keep it sitting there, even if you don't drive at all?

The RACV estimates that for a medium car like a Hyundai i30, you'll pay around \$150 a week in standing costs alone - things like registration, insurance, depreciation and interest.

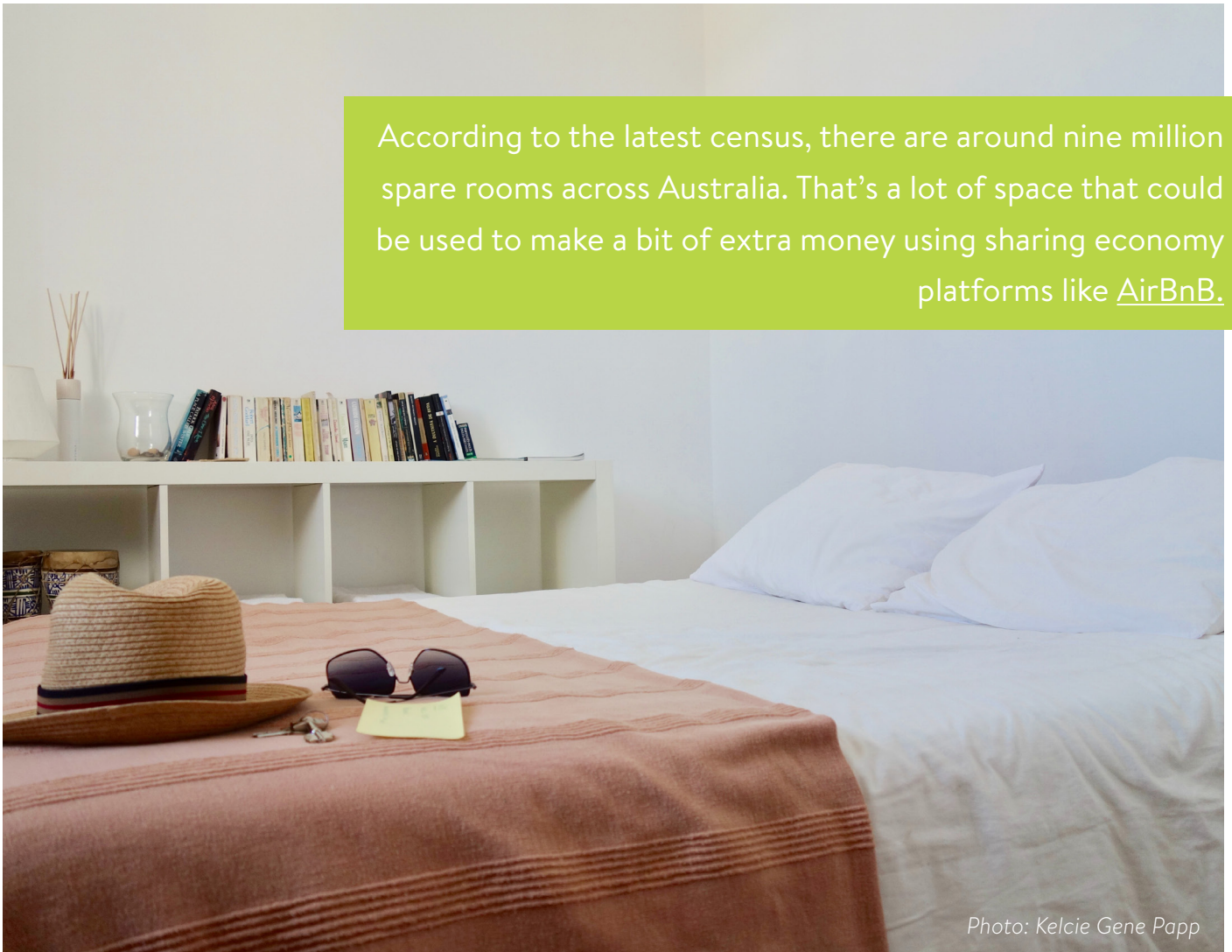
If you don't use your car every day, renting it out to trusted neighbours can help to offset these high standing costs. Listing it through a neighbour-to-neighbour car sharing platform like [Car Next Door](#) allows you to manage your car's availability from your phone, and still drive whenever you need to. The average car on the platform that's available at least 4 days a week earns an average of \$300-500 a month, even more for vans and utes.



You'll need to have a car that meets Car Next Door's eligibility criteria. Car Next Door will send a technician to install the in-car technology that lets Borrowers access your car without you needing to meet them, and then you just need to write your car's profile and set your rates and availability.

RENT OUT YOUR SPARE ROOM (OR YOUR ENTIRE HOME)

According to the latest census, there are around nine million spare rooms across Australia. That's a lot of space that could be used to make a bit of extra money using sharing economy platforms like [AirBnB](#).



There are a few things to consider before you start buying guest soaps and turning down the bedclothes:

- If you're renting, you'll need your landlord's permission
- You'll need to do a bit of legwork to set up your availability calendar, clean your space, get it photographed and write a good description
- Once you're up and running, you'll need to keep on top of bookings by responding to enquiries and making sure your calendar stays up to date

If hosting guests works for you, it's a great way to earn some money with minimal effort. You'll keep 97% of what you charge your guests, and apart from a bit of cleaning before and after your guests arrive, there shouldn't be much you need to do or buy.



GOT EXTRA
SPACE AT
YOUR PLACE?

Photo: Chris Holder

RENT OUT YOUR GARAGE SPACE, PARKING SPACE OR YOUR BACKYARD

You can rent out your garage or parking space through [Spacer](#) and allow a neighbour who's short on space pay you to park their car or store their stuff at your place. Or if you've got a large backyard with nice views, rent it out for travellers to use as a campsite on Youcamp.

RENT OUT A CARAVAN OR CAMPERVAN

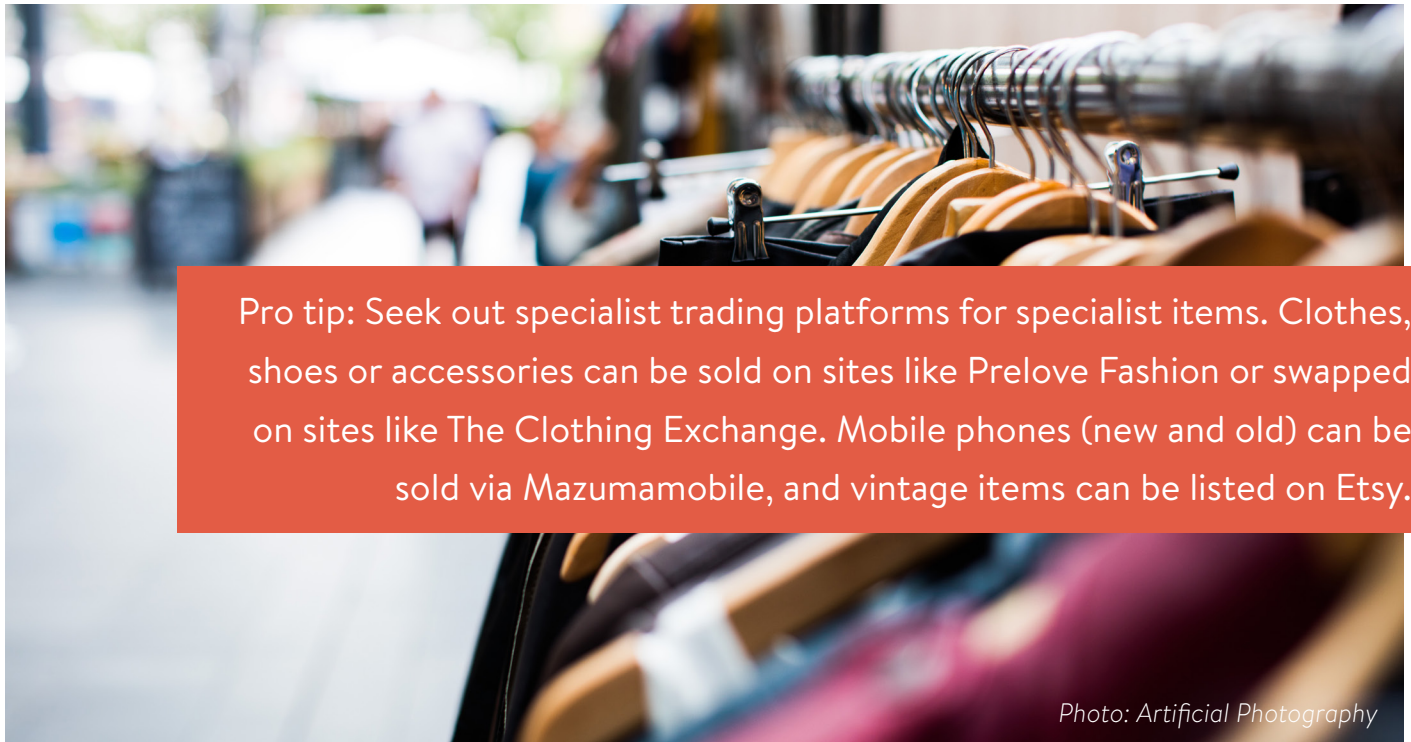
If you love the open road life there's a good chance you own a caravan or RV. There's also a good chance you don't use it all the time. Make the best use of it by renting it out when you aren't on holiday yourself. Check out [Camplify](#) to see how much you could earn.



Photo: Chris Holder

SELL UNWANTED GIFTS, IMPULSE PURCHASES AND OTHER STUFF THAT'S CLUTTERING UP YOUR HOME AND YOUR LIFE

According to [Gumtree](#), 89% of Australians have unwanted items in their homes and each household could stand to make \$4,200 by selling them. Find a better home for your unwanted items by selling them on eBay, Gumtree or your favourite online trading platform.



Pro tip: Seek out specialist trading platforms for specialist items. Clothes, shoes or accessories can be sold on sites like Prelove Fashion or swapped on sites like The Clothing Exchange. Mobile phones (new and old) can be sold via Mazumamobile, and vintage items can be listed on Etsy.

Photo: Artificial Photography

BECOME AN AIRTASKER

You can turn your time into cash by doing just about anything on a site like [Airtasker](#). By offering skills like writing, graphic design, cleaning, general DIY help or gardening, you can help your neighbours get things done and earn some extra cash for your time and effort.

RUN A CLEANING BUSINESS

You don't need much more than some decent cleaning products to get started as a mobile cleaning business. Offering your services for general household cleaning is a very achievable way to start your business without a huge upfront cost. If starting your own business from scratch seems daunting, consider starting as a franchisee or contractor in a well-established cleaning business or offering your services on [Airtasker](#).

WALK SOME POOCHES

Being a dog walker is a great way to earn some extra cash while also getting a bit of exercise. Plus you get to hang out with some cute puppies! Put an ad on Gumtree or sign up with [MadPaws](#) to list your services. Professional dog walkers charge from around \$20 per dog per hour.



DELIVER BURGERS TO HUNGRY PEOPLE

You can use a bike, motorbike, car or scooter to deliver for [Ubereats](#), [Deliveroo](#) or [Menulog](#). These jobs are really flexible: you decide when and how much you work. Food delivery is a great complement to a full time job because there is a high demand for it in the evenings - times that are typically free if you work nine to five.





BECOME AN ON-DEMAND COURIER

If you'd rather deliver goods than food, register on [Zoom2u](#) as an on-demand courier. As long as you've got a bike, motorbike, car, ute, van or truck you can make money by transporting parcels. All the jobs are handled through the app and you choose when you work and which deliveries you accept.

PARTICIPATE IN FOCUS GROUPS

Sign up with market research companies who run focus groups on behalf of their clients. They'll send you screening surveys and if you fit what they are looking for you can get paid to give your opinion. You can make \$50 to hundreds of dollars depending on the length of the interview.

GET PAID TO LOOK AT WEBSITES

Companies often need everyday people to test out a new feature or website and give their opinion on how easy it is to use. Sign up to a site like [User Testing](#) and get paid to spend about 20 minutes trying out a new website. You can do it from home and in your own time, so if you have 20 minutes free why not put it to good use?

BE A BRAND AMBASSADOR

You know when you're walking down the street and you see a smiley person offering you free can of a new soft drink? These people are called "brand ambassadors" and you can find these jobs advertised on any job site. You'll be expected to interact with passers-by and represent the brand by being friendly and cheerful. If you enjoy meeting new people this could be a fun second job!

A close-up photograph of a person's face, which is being drawn onto with a white marker. The person's eyes are visible, looking directly at the camera. The drawing is in progress, with the marker tip touching the person's nose. The background is dark and out of focus.

BE A MODEL

If you've got it, flaunt it - and luckily we all have it! Many art schools need models for life drawing classes. It's worth noting that a lot of these jobs are for nude models, so make sure you confirm the expectations and you're comfortable with the job before you accept!

Photo: Samuel Castro

DISTRIBUTE FLYERS

There are plenty of companies and events that need people to hand out flyers in busy areas, like train stations. It might not be the most interesting work, but it's a pretty easy way to get a few hours work without needing to give up your entire weekend.

OWN A HERD OF GOATS OR SHEEP

This one is definitely a little bizarre but there are companies that offer goat and sheep herds for rent as a way of clearing weeds, unwanted vegetation or fire hazards. You just take the goats to a customer's property and let them do their thing. Of course, you'll need to purchase, transport and look after the goats, but once you've got them working they'll just munch away and earn their keep.



FREELANCE YOUR SKILLS

The best part of freelancing is that you get to work on your own terms, and only on the projects that interest you. The worst part is not knowing when your next job will come in. Register on [Freelancer](#) and you'll always have work to choose from. You can offer your services in anything from web development to writing and editing, administration, translation, or business advice.



BE A NANNY OR BABYSITTER

If you're good with kids, sign up or advertise your services as a babysitter. You can also sign up with a website or agency, but advertising your services yourself means you'll keep the total fee yourself, instead of the agency taking a commission. You'll need a Working with Children Check so check the requirements for your state or territory. Check out [Motherhood](#) or [Sitt'r](#) to find out how to start working as a babysitter for families near you.

LOOK AFTER SOMEONE'S HOUSE

Get paid to look after people's houses and water their plants while they go away on vacation. If you can build a good reputation, this business could also supplement your travel plans! Check out sites like [Mindahome](#) to register as a house sitter.

HELP A SMALL BUSINESS IMPROVE THEIR SOCIAL REACH

They say it takes 10,000 hours to be really good at something. How long have you spent training your social media skills? Many small companies don't have the resources to hire someone full-time to manage their social media, so if you've got the necessary skills, advertise your services on Gumtree or approach some small businesses that you think you could help out a few hours a week to improve their reach.

BE A COMPUTER SKILLS TRAINER

If you can send emails and know how to permanently delete files from your hard drive, there is a lot of easy work available assisting with basic computer skills for retirees and the not-so-technically-savvy. It's an easy weekend job helping people learn more about computers. Try advertising your services on Gumtree or contacting retirement homes.

BE A TUTOR

Tutoring is targeted at all ages, from primary school students all the way through to university students. You can sign up with a tutoring provider as one of their tutors, or advertise your tutoring privately on Gumtree or in school or university newsletters or job boards.



Photo: NeonBrand

START A DROP SHIPPING BUSINESS

Drop shipping is low-risk way of selling things online, because you don't need to purchase or store any stock. Instead, when your store sells a product, you purchase that item from a third party (typically a wholesaler or manufacturer) who ships it directly to the customer. As the merchant, you never see the product being sold. Because you don't have to worry about the costs of storing your product, buying too much stock or even packing and shipping orders, drop shipping is a flexible and simple way to run an online store. The biggest factors to consider are what product you think you could sell, and whether you want to pay a subscription to a site like Shopify or build your own website.



TEACH A CLASS

If you have a special skill in anything, you can teach a class at your local community centre or library. You can charge for admission and teach painting, yoga, a language, cooking, or anything you like. Check out [Class Bento](#) for classes running near you and get ideas for classes you could teach.

Photo: Priscilla Du Preez

BE A SECRET SHOPPER

If you enjoy shopping, this may be the best weekend job you'll ever have! Secret shoppers go in to and shop at stores and report back to the company on the service they received. Sign up with a mystery shopping agency to get on the list of potential shoppers. It probably won't be regular work, but it's an easy way to earn a bit of extra cash now and again.



MAKE A NICHE WEBSITE OR BLOG AND BECOME AN AFFILIATE MARKETER

Writing a blog or making a website about a topic you are passionate about is a great way to generate additional income. This isn't entirely passive as you need to create your blog posts, but if you enjoy writing it won't feel like a chore at all.

Once you've got some good content and engaged audience, you can become an affiliate marketer and promote products to your followers. You'll earn a commission for each sale made by one of your followers. To become an affiliate marketer, either approach brands directly or sign up to an affiliate marketing network.

CREATE AN ONLINE COURSE

If you have skills or knowledge in a particular area, you could create an online course and charge others to take it. This takes a large time investment upfront, but once it's established there's little more for you to do. Sites like [Udemy](#) or [Skillshare](#) allow you to create and sell online courses on nearly any topic under the sun.

RAISE FUNDS FOR CHARITY

You can get a job with a charity to source donations for them by either calling people or standing on the street and talking to passers-by. The job is one of the harder ones on this list as you'll need to be prepared for some rejection, but could also be one of the most rewarding.

RUN AN E-COMMERCE BRAND

Setting up an e-commerce shop takes a lot more work than something like drop shipping, but if you've got your own wares to sell (or like the idea of creating your own brand) it could be for you.

To sell products online, building brand awareness is key. You'll need to put some time and effort into setting up a social media presence, running online ads, and making your brand stand out. It requires a large investment of time and money upfront, but once you're set up you can do as little or as much as you like.

BE A TRANSCRIPTIONIST

A lot companies and journalists need people to write up recorded interviews. You can typically start with no experience as a general transcriptionist, and with time earn more by specialising as a medical or legal transcriptionist. This work is usually really flexible: you can work from home and set your own hours.

SELL STOCK PHOTOS

If you're good at photography, stock image sites might be interested in buying your work. They'll need to be good quality photos, in focus and high resolution files.

Compare different stock photo sites for their terms of payment before you sign up. Some sites offer a small commission on each photo sold, while others pay a higher, flat fee.

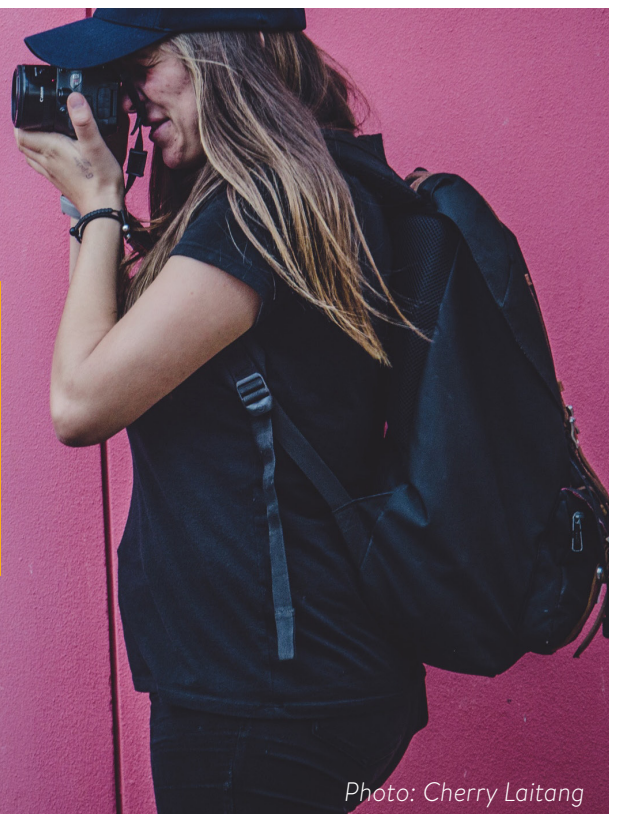


Photo: Cherry Laitang

TURN YOUR PHOTOGRAPHY HOBBY INTO A BUSINESS

Weddings are a multi-billion-dollar business for a reason. If you can build up a good reputation as a photographer, your word-of-mouth referrals will be enough to keep you busy! If you're just starting out, contact established wedding photographers and see if they need an assistant.

SELL YOUR CRAFTS ON ETSY

An Etsy business is one you can easily start for under \$100, and a great way to turn your hobby into a side job. Take some photos of your crafts and set up a store on Etsy. You can do as much or as little as you like, but the more stock you have available the more you'll be able to sell.

You can also sell digital files on Etsy. These can be anything from greeting cards, to prints for people's walls, inspirational text, or digital copies of your paintings. You could also provide something educational, such as calligraphy practice sheets. The most obvious advantage of this is once you've made the digital file, you can sell it over and over again.



Photo: Jeffrey Wegrzyn

USE YOUR LANGUAGE SKILLS AS A TRANSLATOR

If you speak a second language, consider working as a translator. You can often work from home, so it's very flexible. Specialist translators tend to be higher paid, so if you have knowledge in a field like medicine or law you could combine your language and specialist skills and maximise your income.



**GROW
YOUR
WEALTH**

GROW YOUR OWN SUCCULENTS

Succulents are on trend at the moment. From decoration at cafes to Kmart, you can find these everywhere - and they start from about \$8 for a baby succulent in a pot. You can find instructions online to grow these easily yourself to sell them at local markets.

RUN A FACE PAINTING STALL

Practice a few classic face painting designs before heading to a local market or event to setup a stall. If you don't have any nearby, check with your local council about setting up on the weekend at a park.

Photo: Mr Cup Fabien Barral

SHOW VISITORS AROUND YOUR CITY

If you know your city inside-out, register with a tour guide operate and show visitors the highlights of your home town. Most operators have one of two pricing structures: Either you're paid an hourly rate and tour attendees pay a flat rate for your tour, or people can come for free and they pay you what they think it's worth at the end.

CREATE AN APP

If you've got some technical skills, building an app is a great way to use your existing knowledge to earn some passive income. If you don't know how to build an app but have a great idea for one, team up with someone you know who can code.

Once you've decided on an idea and built your app, there are a few ways you can generate passive income from it. You can charge for the purchase price, offer the app for free then upsell extra features, charge a monthly fee, or offer space in your app to advertisers.

JOIN A WEDDING BAND

If you can sing or play an instrument, look for positions in existing wedding bands. Particularly if you're a music student, this is a great way to balance your studies with some extra work on weekends.



BE A LANGUAGE TEACHER

Help a language student improve their spoken skills by spending an hour or two conversing with them and providing feedback on their accent and sentence construction. One of the most valuable tools you have, particularly as a native speaker, is the colloquial terms and phrases that are rarely taught at language schools.



MAKE HOME-COOKED MEALS FOR YOUR NEIGHBOURS

There is an increasing market for busy families who want quality home-cooked food but don't have the time to cook themselves every day. If you've got culinary skills, advertise your services online or offer your food on [FoodByUs](#).

Photo: Tina Dawson

WRITE YOUR OWN E-BOOKS

Thanks to Kindle and other e-readers, e-books are becoming increasingly popular, and it's pretty easy to publish your own on [Amazon](#) or [Smashwords](#). Traditionally if you wanted to be a writer, you'd need to find a publisher and convince them to publish your book. Your publisher would need to organise a cover design, printing and promotion. This model still exists, but with the rise of e-books it's now easier than ever to self-publish a book. You may have a story you want to write, but educational books also do well.

READY TO GET STARTED?



In many ways, this is the scariest (and most exciting) point of your side hustle: getting started. Whatever you choose to do to earn a little extra, you need to actually do it before you'll see any rewards.

"If you have a dream, you can spend a lifetime studying, planning, and getting ready for it. What you should be doing is getting started" - Drew Houston, CEO and co-founder of Dropbox

The best way to start any new venture is to **start small**. Don't spend lots of time and money on your new website only to find you can't find a market for your product. Build up a few babysitting or cleaning clients before you get business cards printed and run online ads for your business.

An easy way to get started earning some extra money is to join an existing network where the hard work of getting set up has already been done for you. Renting your car out through [Car Next Door](#) is a really easy way to earn some extra income. You've probably already got the asset and Car Next Door takes care of all the setup and marketing, and provide all the tools you need in the app and website.

It just takes about an hour a month to manage your car's calendar to check on it after bookings, and if you use Car Next Door's Instant Key technology you won't even need to meet Borrowers. That leaves plenty of time for you to enjoy yourself while your car's out earning money, or pursue another side hustle!

[**LEARN MORE ABOUT RENTING OUT
YOUR CAR WITH CAR NEXT DOOR**](#)



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